



Monday, September 8, 2008

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 - [Sept 11 – Green Developer Speaker Series: LEED Platinum Renovation, Peet's Coffee Goes Gold, and Zero Carbon Neighborhoods](#) *NEW*

Upcoming BREC Organized Events:

Real Estate Speaker Series *NEW*

Monday, September 8th, 2008
C220

MBA 294.7 is held every Monday from 4 to 6 pm in C220. This is a one unit course intended to give you an overview of the real estate industry, and we have lined up many excellent speakers. We will have speakers from various sectors in the industry, including real estate investment banking, private equity, development, Real Estate Investment Trusts (REITs), affordable housing, and green building, to name a few. The only requirement for the course is that students come to class with a general understanding of

the speaker's background (which will be emailed a couple days before class), ask questions that will clarify material included in the formal presentation and raise issues not otherwise covered.

We are honored to welcome Ken Rosen, Professor Emeritus at Haas and Chairman of the Fisher Center for Real Estate and Urban Economics, to kick off this year's speaker series. He will discuss his current economic outlook as well as give an introduction the real estate industry. His full bio is attached.

BREC Club Kick-Off *NEW*

Wednesday, September 17th, 2008
Location TBD

Join old and new members to kick-off BREC.

Real Estate Joint Ventures: Legal and Financial Considerations *NEW*

Date: Friday, September 19th, 2008
Time: 10am to 12pm
Location: Haas School of Business, Room S289
Audience: Anybody considering a career in real estate.

Please join us for a workshop on the basics of real estate joint ventures from both a legal and financial perspective.

The first half of the session will be led by Hans Lapping, a real estate transactional shareholder in Miller Starr Regalia's Walnut Creek office, and will cover what every real estate professional should know about joint ventures including preliminary issues in deciding whether to enter into a joint venture, entity selection issues, tax planning strategies, management concerns, and exit strategies.

The second half of the session will be presented by Bryant Sparkman, an Associate Vice President at Macfarlane Partners in San Francisco, and will address the financial considerations of real estate joint ventures including deal structure in today's environment and a high level overview of waterfall structures.

Background:

Mr. Lapping's practice focuses on all aspects of structuring, documenting, and negotiating the acquisition, as well as disposition and financing for land development of residential, commercial, office and industrial projects. He has extensive experience in entity formation, including joint ventures, purchase and sale of businesses, and corporate finance.

Mr. Sparkman is an Associate Vice President at MacFarlane Partners, one of the leading real estate investment management firms in the United States with more than \$11 billion in urban real estate assets under management. Founded in 1987, the firm pioneered the urban investment concept among institutional real estate managers during the mid-1990s and today is a preferred provider of capital for property development and redevelopment projects that promote smart growth and/or urban revitalization in urban and high-density suburban areas throughout the U.S.

Upcoming Industry Organized Events:

Staying Alive Series- Workouts & Breakouts: What Can Be Built in Today's Market? *NEW*

Wednesday, September 10, 2008 / 3:30 pm-5:30 pm
(immediately followed by a hosted reception 5:30-6:30 pm)
Hyatt Regency San Francisco, 5 Embarcadero Center

Many leaders of the industry are facing some stark choices in today's market: Build, sell, or walk away? Workout, file bankruptcy or turn in the keys? Hold, auction, or reposition? We've lined up 30 developers, financiers, and legal experts who are on the ground addressing these challenges. With three experts at each roundtable, you'll have a chance to hear how they are answering these tough questions and participate in a series of three different small group interactive discussions solving real-time project challenges. Join us for a cocktail reception immediately following.

Roundtable Speakers:

Development

Marc Babsin- Emerald Fund
Alan Billingsley- RREEF
Lynn Bell-Lennar
Todd Clayter- Em Johnson
Rick Dishnica- Dishnica Co
Bruce Dorfman- Thompson | Dorfman Partners
Matt Field- TMG
Andrew Friedman- Shorenstein
Rick Holliday- Holliday
Muhammad Nadhiri- M.A.N. Associates
Susan Sagy- Broadreach
Susan Smartt- Forest City Development
Will Thompson- Thompson | Dorfman Partners

Finance

Brandon Buza- NW Mutual
Bart Hutchins- Pacific National Bank
Mike Jameson- Prudential
Damian Manolis-Prudential
Deven Mays-Wells Fargo
John Mix-US Bank
Diane Olmstead-Haring Street Ventures
Chris Reynolds-US Bank
Caroline Sjostedt-KeyBank
Stephen Van Dusen-Eastdil Secured
Bill Whalen - Wachovia

Legal

Margo Bradish-Cox, Castle & Nicholson
Clay Gantz- Manatt, Phelps & Phillips
Rachel Horsch- Pillsbury
Hans Lapping- Miller Starr Regalia
Gene Miller- Miller Starr Regalia
Mary Murphy- Gibson, Dunn & Crutcher
Jeff Newman- Farella Braun Martel
Marv Pearlstein- Manatt, Phelps & Phillips, LLP
Michael Polentz- Manatt, Phelps & Phillips, LLP
Kevin Rose- Reuben & Junius
Eric Starr- Starr Finley
Tim Tosta- Luce, Forward, Hamilton & Scripps

Cost

\$65 Members / \$105 Non-Members
\$35 Public Members / \$65 Public Non-Members
\$50 YLG Members / \$85 YLG Non-Members
\$20 Student Members / \$35 Student Non-Member
Sponsors get 1 - 6 free tickets based on level of support. [See sponsor benefits.](#)

*** Please contact Ryan Bermudez (ryan_bermudez@mba.berkeley.edu) to check for free ticket availability and provide your mailing address and phone number.*

Please login [to register](#) or call Customer Service at 800/321-5011.

For a registry of attendees, [click here](#).

SF Brownbag: Trends in Casino Hotel Properties *NEW*

Thursday, September 11, 2008/12-1:15pm
Allen Matkins Office: Three Embarcadero Center, 12th Floor

Suzanne Mellen
Managing Director
HVS Consulting and Valuation

Please join us for a lunchtime workshop discussing mixed-use resort development trends. Overviews will be provided of two projects: 1) a mixed-use resort development currently under construction on the Cotai Strip in Macau, China, and 2) the redevelopment of an existing commercial property into a mixed-use resort in Lake Tahoe. During the most recent development cycle, the financial feasibility of new resort development has been dependent upon the successful blending of a variety of uses, including condominium hotels, timeshare and fractional products, retail, entertainment and gaming. A discussion of the issues and challenges facing the various uses in each development will be presented.

Ms. Mellen's practice focuses on assessing the market and financial feasibility of proposed hotel, resort and casino developments, as well as the appraisal of existing hospitality and gaming assets. Ms. Mellen has been evaluating hotels and related real estate for over 30 years; she established HVS's Gaming Services Division in 1994. Her practice ranges from providing market and financial feasibility studies for proposed hospitality developments, to rendering opinions of value for existing and proposed assets for financing, property tax appeals and litigation.

Free, for ULI Members only

Please [login to register](#) or call Customer Service at 800/321-5011.

SF Brownbag: Solving Your Project's Parking Problems *NEW*

Tuesday, September 16, 2008/12-1:15pm
101 California St., 44th floor (CBRE office)

Ann Cheng
Senior Planner
TALC

David Baker
Founder
David Baker + Partners Architects

Leah Shahum
Executive Director
San Francisco Bike Coalition

After housing, transportation is the largest household cost for Bay Area residents. Typical car owners spend more than \$500 a month on their cars, including car payments, insurance, gas and repairs. With gas prices at unprecedented heights and projections of continuing climbs, costs are likely to increase. Parking is also one of the largest construction costs for affordable housing developers. Learn about innovative solutions to reducing transportation costs, including costs to build parking, practical ways to encourage alternatives to driving, and incentives to develop in a way that is accessible to pedestrians,

bikers and public transit hubs, while still meeting the needs of residents and the local community. Learn from a distinguished panel of experts who will discuss transit oriented development, car sharing, reduced parking, bicycle friendly streets, housing and workplaces, resident and employee transit benefits and transit resources.

Free, for ULI Members only

Please [login to register](#) or call Customer Service at 800/321-5011.

Novato Breakfast Tour: Hamilton Field Base Re-use *NEW*

Wednesday, September 17, 2008/ 8:30-10:30am

Hamilton Theatre Parking Lot (across from the Hamilton Cafe) 507 South Palm Drive, Novato

Ron Gerber, Redevelopment Agency Administrator, *Novato Redevelopment Agency*

Dave Wallace, Director, *Novato Community Development Department*

Pam Shinault, Director, *NovatoParks, Recreation, and Community Services Department*

Michael Barker, Managing Partner, *Barker Pacific Group*

Richard Johnson, Executive VP of Finance, *Barker Pacific Group*

Jim Albrecht, Senior Project Manager, *Barker Pacific Group*

Mary Kay Sweeney, Executive Director, *Homeward Bound of Marin*

Over six hundred acres of former military owned land in Novato was redeveloped over the last ten years. As part of the tour, we will discuss the various developments at the site: 2,100 homes, of which over 700 are deed restricted affordable units; 470,000 square feet of adaptive re-use office space; a hotel; open space; recreational amenities; and one of the largest wetland restoration projects in the country. We will also discuss the several remaining parcels that have potential for future development

Costs

\$45 Members / \$85 Non-Members

\$15 Public Members / \$45 Public Non-Members

\$30 YLG Members / \$65 YLG Non-Members

\$10 Student Members / \$20 Student Non-Members

Sponsors receive 1-4 free tickets, [see sponsor benefits](#).

*** Please contact Ryan Bermudez (ryan_bermudez@mba.berkeley.edu) to check for free ticket availability and provide your mailing address and phone number.*

Directions from San Francisco: Take 101 North to Nave Drive/Hamilton Exit and then turn right on Main Gate Road. Main Gate Road becomes Palm Drive then veer right on South Palm Drive and turn right in to the parking lot next to the Theatre.

ULI SF and CoreNet Global NCC present: The Good and Bad of Corporate Campuses

NEW

Friday, September 19th, 2008/ 8:30-10:15am

Visa HQ, 900 Metro Center Blvd, Foster City

The Good and Bad of Corporate Campuses- Are they white elephants or an important tool to promote brand and company culture?

The joint CoreNet Global Northern California Chapter/ULI San Francisco event will consist of a panel of industry leaders focusing on corporate campus development. The topics to be discussed will include the pros and cons of corporate campuses in the Bay Area, the challenges of developing a corporate campus in Northern California Markets, ownership versus lease structures of corporate campuses, financing alternatives for the development of corporate campuses, exit and disposition strategies for owners of corporate campuses and how sustainability (i.e., LEED certification) plays, if at all, in the development and operation of corporate campuses.

Moderator:

Sven Pole, Senior Managing Director, *CBRE Real Estate Services, Inc.*

Panelists:

David Radcliffe, Vice President, *Real Estate of Google*

Randy Smith, Vice President, *Global Real Estate and Facilities at Oracle*

Don Davis, Senior Vice President, *Visa*

Ryan Madson, Vice President, *RREEF*

Jonathan Winther, President, *Harvest Properties*

Costs

\$25 Members / \$75 Non-Members

\$25 Public Members / \$75 Public Non-Members

\$25 YLG Members / \$75 YLG Non-Members

\$25 Student Members / \$75 Student Non-Members

Sponsors get 1 - 6 free tickets based on level of support.

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Last day to pre-register is September 17, 2008. **If you are a ULI Member and would like to receive our discounted price, [login to register](#) or call Customer Service at 800/321-5011.**

If you a CoreNet Member and would like to receive their discounted member price, please register [here](#).

West Coast Green – Conference and Expo *NEW*

September 25-27, 2008

San Jose Convention Center, San Jose, CA

West Coast Green is the largest interactive conference + expo on innovative green building, design and technology. As the hub for collective intelligence, we assemble the visionary thinkers, business leaders, products and technologies that are revolutionizing the way we build and live in our homes, work spaces and communities.

This year's highlights include inspired presentations from 200 of the leading minds in the green industry, dynamic networking events and action hubs, an interactive tradeshow floor with a modular, green, full scale-showhouse, and an exploratory educational program that provokes future development.

The largest event of its kind, with an international audience of over 14,000 influencers and thought leaders, West Coast Green includes the entire chain of green industry professionals, business decision makers and consumers. Our world is evolving at a swift pace, and West Coast Green serves as the bridge to tomorrow.

Register [online here](#).

ULI Members, use PROMO CODE: uli621

This code enables you to purchase a full conference pass for 20% off.

Connecting Cities and Developers to Transit-Oriented Development *NEW*

Friday September 26, 2008 / 8:00 am - 4:00 pm

The Green Room, War Memorial Veterans Building

401 Van Ness Ave (at McAllister)

Cost

\$70 Members / \$90 Non-Members

\$35 Public Members / \$55 Public Non-Members

\$30 YLG Members / \$50 YLG Non-Members

\$15 Student Members / \$25 Student Non-Members

Sponsors get 1-6 free tickets based on level of sponsorship. [See sponsor tickets.](#)

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Agenda:

8:00 - 8:30 REGISTRATION, BREAKFAST

8:30 - 8:35 WELCOME - John Rahaim, Planning Director, City of San Francisco

8:35 - 9:35 KEYNOTE: THE LONG-TERM VALUE OF TOD - Phil Angelides, Chairman of the Apollo Alliance and former California State Treasurer

9:45 - 10:40 HOW-TO TOD: BEST PRACTICE CASE STUDIES - Learn the nuts & bolts of creating a dynamic and feasible transit-oriented development plan. Hear from planners and developers who recently implemented Bay Area TOD projects.

Mission Bay, San Francisco

Hayward Downtown

Small Cities, Big Vision: Windsor and Emeryville

10:45 - 12:00 TOD FEEDBACK PANELS

ULI Technical Assistance Panels have been working over the last months to provide cities with feedback on their developing TOD plans. Hear from city staff about the goals of the project and then listen as the Panel makes recommendations.

Balboa Park BART, San Francisco

How can San Francisco transform the Balboa Park BART Station Area into a mixed-use transit village?

Dumbarton Bridge Rail Station, Newark

How will the city of Newark turn this largely-vacant field into a transit-ready neighborhood, in anticipation of the future Dumbarton Rail line?

San Bruno Ave. Caltrain Station Area

How can San Bruno encourage transit-oriented infill that will connect a new Caltrain station, the BART station and their historic downtown?

12:00 - 1:00 NETWORKING LUNCH

1:15 - 2:30 TOD FEEDBACK PANELS CONTINUED

Concord Naval Base

How will the city of Concord develop this 5,028 acre deactivated base in a way that will generate as many transit riders as possible?

Downtown San Leandro

What strategies will allow San Leandro to implement their Transit-Oriented Development Strategy and enhance the character of the city center?

San Carlos

How can San Carlos leverage several catalyst projects near their historic Train Depot to encourage more transit-oriented development?

2:45 - 4:00 WALKING TOUR: OCTAVIA BOULEVARD

Get the "inside scoop" by taking a walk with the citizens, planners, designers, and developers who played a key role in this transformative neighborhood project.

SF Brownbag: Transforming Treasure Island *NEW*

Monday, September 29, 2008/ 12-1:15pm
Allen Matkins, Three Embarcadero Center, 12th Floor, SF

Stephen Proud
Project Manager
Lennar Coporation

Jay Wallace
Founder
Kenwood Investments

Treasure Island Community Development, LLC (TICD), comprised of Wilson, Meany, Sullivan, Kenwood Investments and Lennar Corporation, has been charged with developing an innovative land use plan that will convert the former naval station into a new San Francisco community serving the San Francisco region. Under the Development Plan, Treasure Island will be remediated of hazardous materials and seismically strengthened and all existing infrastructure and utility systems will be replaced in order to make the islands safe for future generations of residents, workers and visitors. The Development Plan includes at least 6,000 units of new homes, 30% of which will be affordable, approximately 300 acres of open space, 400-500 hotel rooms, 235,000 of retail and commercial space, reuse of historic structures, and an innovative transportation and transit-oriented program - all designed in accordance with the highest sustainability principles feasible. The project will seek a LEED-New Neighborhood certification.

Please join Stephen Proud, Project Manager for Lennar, and Jay Wallace, Founder of Kenwood Investments for an in depth overview and discussion of TICD's Development Plan, recently endorsed by the Treasure Island Development Authority and the San Francisco Board of Supervisors. Mr. Wallace and Mr. Proud will explain their vision for Treasure Island, touching on upcoming challenges as the project moves through the Environmental Impact Review under CEQA guidelines.

Free, for ULI Members only

Please check back at our website www.ulisf.org to register.

East Bay Breakfast Tour: Oakland Uptown *NEW*

Tuesday, September 30, 2008: 8-9:30am
Uptown Welcome Center, 500 William Street, Oakland
(Located one block from 19th Street BART)

Susan Smartt
Senior Vice President
Forest City Residential West

Jason Doyle
Assistant Construction Manager
Forest City Development

Lawrence Bobb
Project Manager
Forest City Development

The Uptown Project is a public private partnership between the City of Oakland and Uptown Housing Partners, a joint venture between Forest City Development and MacFarlane Partners. Uptown will achieve the public's long-held goals of providing housing downtown for mixed-income levels, revitalizing the entertainment district and encouraging investment in new retail. This innovative project will offer 665 rental apartments, including 25% affordable units, Oakland's first multi-family LEED™ Silver building, 9000 square-feet of neighborhood retail space, and a 25,000 square-foot public park.

Please join us for a behind-the-scenes tour of this transformative project. Representatives from MacFarlane Partners and Forest City will be on hand to discuss the implications of Uptown for the future of downtown Oakland.

Costs

\$45 Members / \$85 Non-Members

\$15 Public Members / \$45 Public Non-Members

\$30 YLG Members / \$65 YLG Non-Members

\$10 Student Members / \$20 Student Non-Members

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Please check back at www.ulisf.org to register.

YLG: Learn From the Best VII *NEW*

Wednesday, October 1 / 5:30-7:30pm, immediately followed by a hosted reception
Hyatt Regency 5 Embarcadero Center, San Francisco

The Learn from the Best (LFTB) Guest Mentor series has been one of the most successful programs in the San Francisco district since it was launched in Fall 2005. LFTB was created by the San Francisco Young Leaders Group (YLG) and is now being implemented by YLG chapters across the country. The premise is simple: take 200 Young Leaders and 20 senior regional real estate veterans, pair them into groups of 10, and let them chat for 20 - 25 minutes about informal topics such as tips on success, the state of the industry, trends, etc. Young leaders rotate tables a total of three times, allowing for a broad mix of insights. The result is a mutually rewarding experience, but one which allows the next generation to learn from the pros. Past participants include senior executives from RREEF, AMB, EDAW, MacFarlane Partners, Wilson Meany Sullivan, as well as major municipal agencies throughout the Bay Area.

Cost

\$35 YLG Members / \$60 YLG Non-Members

\$15 Student Members / \$25 Student Non-Members

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Please login to [register online](#) or call Customer Service at 800/321-5011.

SF Brownbag: Adapting Projects to a Changing Economy *NEW*

Friday, October 3, 2008/12-1:15pm
CB Richard Ellis, 101 California St., 44th floor, SF

Eric Tao

Principal

AGI Capital Group

During these uncertain economic times how do you adapt to make your project work? Development projects have been shaped and molded to respond to new lending constraints, market demand and investor requirements. A project may have started out as a condominium and now has switched to rental. What once penciled a year ago doesn't pencil now. As real estate professionals, we must constantly adapt to meet the changing economy and market. Eric Tao of AGI Capital Group, Inc. and Avant Housing will explore the implications from a financial perspective, how this attracts investors, the ability to get a construction loan, and viability with consumers.

As a principal at AGI Capital Group, Inc., a San Francisco boutique real estate development firm, Eric Tao heads up entitlements and development. Tao has overseen over a million square feet of development in San Francisco, Santa Clara, Alameda and Contra Costa Counties, with everything from raw land entitlement, to ground-up new construction, to office rehab, to condominium conversions. Recently AGI and TMG Partners joined together to form Avant Housing, a forward thinking urban housing development company funded by CalPERS.

Originally hailing from Hilo, Hawaii, Tao is a founder and president of the Hawaii Chamber of Commerce of Northern California and a founding partner in the Hukilau Hawaiian-themed restaurants. In 2003 he was elected as a member of the Mid-Market Project Area Committee of the SF Redevelopment Agency and now serves as a board member of the new Yerba Buena CBD. Tao received both his B.S. and B.A. from Pomona College, and his J.D. from UC Hastings College of Law in San Francisco.

Free, for ULI Members only

Please check back at www.ulisf.org to register.

Staying Alive: Learning From Past Downturns *NEW*

October 6, 2008/ 4:00-5:30pm, immediately followed by a hosted reception 5:30-6:30
The City Club: 155 Sansome, 10th Floor

Recessions come and go. What are the strategies for getting through this one, and how do you position yourself now to be where you want to be when the real estate market turns around?

Please join us for an esteemed panel of seasoned real estate professionals and hear their stories on how they battled the past downturns and what they did to survive. Join us for a cocktail reception immediately following.

Moderator: **Nina Gruen**, Executive Vice President, *Gruen + Gruen*

Panelists:

Michael Johnson, President & Founder, *Em Johnson Interest*

Sylvia Kwan, Partner, *Kwan/Henmi Architecture and Planning*

Renee McDonell, CEO, *IHP Capital Partners*

Alexis Wong, CEO, *AGI Capital*

Please register at www.crewsf.org and use this coupon code to receive the discounted rate: **ulimember**.

SF Breakfast Tour: 260 Townsend *NEW*

Friday, October 10, 2008/ 8-9:30am
Swinerton Headquarters: 260 Townsend St., SF

Grant French

Corporate Sustainability Manager

Swinerton Incorporated

260 Townsend Street was among the first buildings in the country to be certified under the LEED for Existing Buildings program. As a LEED-EB Gold building, 260 Townsend incorporates a host of green building features, including day-lighting, state-of-the-art BMS and healthy finishes. Having built the property in 1984, Swinerton Builders purchased 260 Townsend in 2000 to serve as its headquarters and enrolled it in the LEED-EB Pilot Program. The tour, led by Swinerton's Corporate Sustainability Manager, Grant French, will highlight 260 Townsend's green building features and include a discussion of first cost, payback and energy savings.

Costs

\$45 Members / \$85 Non-Members

\$15 Public Members / \$45 Public Non-Members

\$30 YLG Members / \$65 YLG Non-Members

\$10 Student Members / \$20 Student Non-Members

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[Register online here](#) or call Customer Service at 800/321-5011.

SF Breakfast Tour: Arterra *NEW*

Wednesday, October 15, 2008/8-9:30am
300 Berry Street, San Francisco

Mike McCone

Vice President of Development
Intracorp

Sylvia Kwan

Founder
Kwan Henmi Architecture & Planning

Alan Mark

President
The Mark Company

Arterra is designed to become San Francisco's first LEED™-certified green high-rise community. Located in the heart of Mission Bay, Arterra melds high-end amenities with environmentally responsible design, offering 269 homes in San Francisco's rapidly growing transit-oriented neighborhood. Among the building's most notable sustainable features are a colorful, exterior façade produced with recycled materials, high-efficiency appliances and water-conserving fixtures, low-emitting interior finishes, and a green roof, engineered to reduce cooling loads and curb storm water runoff.

Please join us for a tour and discussion of the design and development process behind this innovative project. Special attention will be paid to Arterra's green features and the incentive to achieving LEED certification. Representatives from developer Intracorp, architect Kwan Henmi and sales and marketing firm The Mark Company, will be on hand to answer questions along the way.

Costs

\$45 Members / \$85 Non-Members

\$15 Public Members / \$45 Public Non-Members

\$30 YLG Members / \$65 YLG Non-Members

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Other Announcements:

Green Developer Speaker Series: LEED Platinum Renovation, Peet's Coffee Goes Gold, and Zero Carbon Neighborhoods *NEW*

Thursday, September 11, 2008, 6:00 pm - 8:00 pm
Pacific Energy Center: 851 Howard Street, San Francisco, CA

The Green Developer Speaker Series is back! You're invited to join us and three experts from KEMA Green Building Consultants for a lively discussion as they review the complexities, green attributes, rating system applications, and lessons learned from a variety of recent projects, including:

- StopWaste.Org headquarters in downtown Oakland, the first LEED platinum commercial renovation in California
- Peets Coffee and Tea Roasting Facility, LEED Gold certified with an innovative heat recovery system in Alameda
- Shinsei Gardens, a deep green multifamily affordable apartment complex in Alameda attempting LEED-Homes Gold certification and GreenPoint Rating
- Moffett Towers, a green development in Sunnyvale incorporating LEED for Multiple Buildings, LEED-New Construction and LEED-Core and shell
- Sonoma Mountain Village, a zero carbon, zero waste "One Planet Community" in Rohnert Park

Registration: <http://greendevolverspeakersseries-emailinvite.eventbrite.com/>

The Green Developer Speaker Series is a monthly lecture series in which experienced professionals discuss the nitty-gritty of taking green building from concept to reality. The series is hosted by Presidio School of Management and Haas School of Business.

BREC Website Link: <http://www.berkeleyrealestateclub.org>

The Berkeley Real Estate Club Newsletter is a news service provided by the Berkeley Real Estate Club. Please direct all questions, comments, and future news items to Catherine Cho, Vice President of Communications at catherine_cho@mba.berkeley.edu.