



Berkeley
Real Estate Club

Newsletter

August 2009 Summer Break Edition

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General Announcements:

BREC Newsletter – End of Summer Extravaganza

In a few short weeks we will be (once again) leaving our jobs and returning to school. The BREC Leadership team, led by co-Presidents Evan Schwimmer and Ari Frankel, wanted to welcome everyone back to school with a massive calendar edition to the BREC newsletter!

This edition has detailed information on events planned for August and September. However, in an attempt to help us all plan for the busy semester ahead, we are also including a guide at the end of the newsletter which includes the dates we have planned for October, November, and December. Be sure to get these events into your calendar so that you don't miss any of the action this fall. We have a great schedule of industry events, speakers, and career events planned so be sure to block out these times to get the most out of your BREC membership!

Orientation Week

August 17-21
Haas School of Business

For those returning to school, we all remember our O-Week experience. If you aren't already involved and you are available, you may wish to contact one of the O-Week chairs to see how you can help.

Ari Frankel (Ari_Frankel@mba.berkeley.edu)
Jacqueline Yuen (Jacqueline_Yuen@mba.berkeley.edu)
Gonzalo Martinez de Azagra (Gonzalo_Martinez@mba.berkeley.edu)

First Day of Class

August 26, 2009
Haas School of Business

Stressed out about being early for every meeting this summer? Don't fret, we're back on Berkeley time on the 26th. We'll see you at ten after.

Upcoming BREC Organized Events:

Club Fair

Thursday September 3, 2009
12:00pm – 2:30 pm
Haas Courtyard
(Volunteers Needed)

Be sure to stop by the BREC table at this year's club fair. Help us to recruit the best first years to join us in all the fun we have planned for this year! If you have some time to help serve at the table and answer questions please contact Evan Schwimmer (Evan_Schwimmer@mba.berkeley.edu).

BREC Kick-Off Meeting

Tuesday September 8, 2009
12:00pm – 2:30 pm
Room TBD

You may want to book this on your calendar. This will be a great chance to get to know all the BREC members from the Class of 2011. In addition, we will spend some time describing what lies ahead this fall. There will be food provided, so make sure you plan on attending. Please contact Evan Schwimmer (Evan_Schwimmer@mba.berkeley.edu) or Ari Frankel (Ari_Frankel@mba.berkeley.edu) for more information.

Real Estate Opportunities Forum

Thursday September 10, 2009
5:00 – 8:00 pm
Faculty Club, Howard Lounge

This is a “can’t miss” event for everyone considering working in Real Estate. You will get the opportunity to learn about the wide variety of real estate positions that you can work in as a Haas MBA. Speakers include:

Frank Rockwood, Principal at Davos Development Senior Living Group
Ken Dupee, Partner at TMG Partners
Judy Rioffle, CFO from Chamberlin Associates
Scott Youdall, Land Acquisition Manager from SummerHill Land

If you have questions or for more information contact BREC VP of Education Will Hu (Will_Hu@mba.berkeley.edu).

Real Estate Speaker Series!

Mondays
4:00 – 6:00 pm
Hass School of Business, Room TBD

Be sure to attend the Real Estate Speaker Series this fall! We have a great set of speakers lined up who will talk to us about everything from finance to development to management to design. We’ll even get a tour of the real estate aspects of the wine industry.

Here’s a sneak peak at the first few weeks of the series:

Monday September 14 – Joan Price (Gensler)
Monday September 21 – Connie Moore (BRE)
Monday September 28 – Fred Blackwell (San Francisco Redevelopment Agency)

Refer to the draft BREC Fall Calendar below for a complete list of speakers and dates.

Evening and Weekend / Full-Time MBA “Ice Cream” Social

Saturday September 19, 2009
6:30 – 8:30 pm
Henry’s

Have your favorite drink with an MBA student you may have missed last year. Mix it up with the Full-Time and Evening & Weekend MBA classmates! Don’t miss this opportunity to network with and learn from each other over some “ice cream” at Henry’s.

Real Estate Career Panel

Tuesday September 29, 2009
S480 (t)
12:30 – 2:00 pm

This panel will feature our real estate Career Coaches who will guide us through a discussion of real estate careers. Bring your lunch for this brownbag event.

How to Maximize Your ULI Membership

Wednesday September 30, 2009
Location and Time TBD

The Urban Land Institute in the Bay Area has an extremely loyal and active following. Come and learn how to maximize your student membership. Details on this event will be forthcoming from BREC Co-Presidents Evan Schwimmer and Ari Frankel.

Upcoming Industry Organized Events:

Disclaimer on Industry Events

BREC Leadership would like the newsletter to be a quick and easy source for BREC members looking for networking and learning opportunities in the Bay Area. To that end, the events most likely to be included in the newsletter will be in the East Bay, Peninsula, or South Bay. For a more complete listing of industry events, we encourage BREC members to check these organizations respective web sites regularly.

Urban Land Institute – <http://www.ulisf.org/>
NAIOP – <http://www.naiopsfba.org/>
USGBC – <http://www.usgbc-ncc.org/>
BOMA – <http://www.bomasf.org/>

Urban Land Institute – San Francisco

NAIOP

More coming in the BREC back-to-school edition

TBD

US Green Building Council (USGBC)

USGBC Website

For all other events and materials please visit the USGBC's Northern California Chapter website: <http://www.usgbc-ncc.org/>

Career Corner:

Disclaimer

All of the opportunities listed below have been circulated previously via CareerNet, direct mail from Cathy Garza, and/or direct mail from other BREC members. The opportunities below have all been circulated within the past month, however, it is possible they have expired. Please undertake adequate research into these opportunities before applying.

More coming in our back-to-school edition

Other Announcements:

BREC Calendar Look-Ahead

Below is a table with a BREC Calendar look-ahead for October, November, and December. Keep these dates open so that you can get the most out of your BREC membership.

| <u>MONTH</u> | <u>DATE</u> | <u>EVENT</u> | <u>TIME</u> | <u>LOCATION</u> |
|--------------|-------------|---|-----------------|-----------------|
| October | 1-3 | West Coast Green | All Day | Fort Mason |
| | 5 | Speaker Series (Stuart Schiff) | 4:00-6:00pm | TBD |
| | 8 | Real Estate Finance Seminar | 7:00-9:00pm | TBD |
| | 9 | Tishman Speyer Visit (proposed) | 1-3pm | Tishman Office |
| | 14-16 | Policy Advisory Board Meeting | NA | Pebble Beach |
| | 19 | Tishman - FT resume drop | NA | NA |
| | 19-20 | Career Conference | 9:00am - 4:00pm | Haas |
| | 21 | Starwood OCR (tentative) | 9:00am - 4:00pm | NA |
| | 21 | BREC-fast | TBD | Faculty Club |
| | 23 | Real Estate Teach-In | TBD | TBD |
| | 26 | Speaker Series (Brad Wiblin) | 4:00-6:00pm | TBD |
| | 27 | CIM OCR | 9:00am - 4:00pm | |
| | 28 | Ned Speiker Event | TBD | TBD |
| | TBD | BREAA Happy Hour | 5:30-8:30 | TBD |
| | November | 3-6 | ULI Conference | All Day |
| 7 | | Real Estate Financial Modeling Workshop | All Day | TBD |
| 9 | | Speaker Series (Marc Perrin) | 4:00-6:00pm | TBD |
| 9-13 | | Elections | Open | NA |
| 11-13 | | Greenbuild | All Day | Phoenix |
| 16 | | Speaker Series (Doug Abbey) | 4:00-6:00pm | TBD |
| 18 | | BREC-fast | TBD | Faculty Club |
| 23 | | Real Estate and Economics Symposium | 4:00-6:00pm | TBD |
| 23 | | Fall Firm Night | 4:00-6:00pm | TBD |
| 23 | | Sustainability Panel | TBD | TBD |

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|----------|------|--|-------------|-----|
| | 30 | Speaker Series (speaker - TBD) | 4:00-6:00pm | TBD |
| | TBD | Finance Conference (Real Estate Panel) | TBD | TBD |
| | TBD | UT Austin Case Competition | TBD | TX |
| December | 7 | Speaker Series (Dick Wollack) | 4:00-6:00pm | TBD |
| | 7-18 | Final exams | NA | NA |

BREC Website Link: <http://www.berkeleyrealestateclub.org>

The Berkeley Real Estate Club Newsletter is a news service provided by the Berkeley Real Estate Club. Please direct all questions, comments, and future news items to Brent Pace, Vice President of Communications at brent_pace@mba.berkeley.edu.

